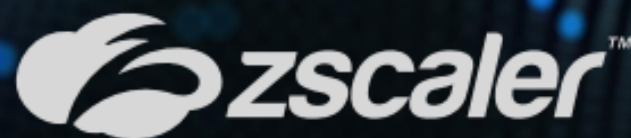




Shape the future
with confidence



**EY - Zscaler CTEM:
From vulnerability chaos
to strategic business
risk management**

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The better the question. The better the answer.
The better the world works.

Together, EY and Zscaler redefine continuous threat exposure management (CTEM), evolving security from a reactive, alert-driven process to a proactive, business-aligned risk function. Leveraging EY strategic insights and Zscaler's comprehensive CTEM platform, we empower organizations to gain a single, contextualized view of their full attack surface. This goes beyond mere vulnerabilities to identifying and prioritizing all exploitable exposures - from misconfigurations to identity weaknesses - based on their true business impact. The result is a dramatically reduced attack surface, optimized security operations and enhanced business resilience.

Customer pain points addressed

Alert and data overload

Abundance of disparate and ineffective tools is causing teams to be inundated with low-quality data.

Our solution

Zscaler's Data Fabric ingests, deduplicates and correlates findings from 150+ sources, providing one unified view and achieving up to a 1000:1 ticket consolidation rate.

Inability to prioritize risk

Teams fixate on high Common Vulnerability Scoring System (CVSS) scores, not actual business risk, leaving critical assets exposed.

Our solution

We enrich vulnerability data with business context to generate a true risk score, focusing remediation on what matters most.

Wasted time on manual tasks

Analysts spend countless hours compiling spreadsheets and manually reconciling tickets.

Our solution

We automate data aggregation, reporting and ticketing workflows, freeing up hundreds of hours for high-value analysis and mitigation.

Suboptimal operations and escalating costs

Maintaining brittle, expensive custom integrations is unsustainable.

Our solution

We augment the client's unified vulnerability management process while Zscaler provides a turnkey platform, delivering rapid time to value.



The power of the partnership: Why EY - Zscaler?

EY: the strategic “why and what” Zscaler: the technical “how”

- ✓ **Strategic advisory:** defines a comprehensive, risk-based CTEM strategy and roadmap, aligning security initiatives with broader business objectives.
 - ✓ **Process optimization:** redesigns and streamlines exposure management workflows and governance models for maximum efficiency and effectiveness.
 - ✓ **Business value and ROI:** develops compelling business cases, quantifying operational savings and demonstrating clear ROI through enhanced risk reduction and cyber resilience.
 - ✓ **High-level implementation:** delivers “white-glove” deployment and configuration of Zscaler CTEM, verifying seamless integration and rapid value realization.
- ✓ **Zscaler CTEM Data Fabric:** the core engine that ingests, normalizes and enriches exposure data from 150+ sources across your entire attack surface.
 - ✓ **Contextual risk prioritization:** moves beyond isolated CVSS scores, correlating threat intelligence, exploitability and business criticality into a dynamic, customizable risk score.
 - ✓ **Automated remediation and intelligent workflows:** Streamlines response with auto-routing, clustered ticketing and contextual enrichment to accelerate exposure remediation processes.
 - ✓ **Continuous attack path analysis:** Dynamically maps and visualizes chained exposures (vulnerabilities, misconfigurations, identity) to identify and prioritize the most critical attack paths.

1

We aggregate, not generate
Zscaler CTEM intelligently aggregates and enriches diverse third-party data, including penetration tests, into prioritized, actionable exposure insights.

2

Strategic partnership
We deliver business outcomes. EY professional advisory confirms Zscaler CTEM integrates into optimized operations.

3

Contextual business impact scoring
Zscaler CTEM applies business context to prioritize exposures by true impact on critical assets, moving beyond technical severity to eliminate non-consequential “critical” noise.

4

Rapid time to value
The EY partnership with Zscaler rapidly operationalizes CTEM, delivering immediate, measurable value and accelerating ROI for strategic business outcomes.

EY | Building a better working world

EY is building a better working world by creating new value for clients, people, society and the planet, while building trust in capital markets.

Enabled by data, AI and advanced technology, EY teams help clients shape the future with confidence and develop answers for the most pressing issues of today and tomorrow.

EY teams work across a full spectrum of services in assurance, consulting, tax, strategy and transactions. Fueled by sector insights, a globally connected, multidisciplinary network and diverse ecosystem partners, EY teams can provide services in more than 150 countries and territories.

All in to shape the future with confidence.

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Contact EY at zscaleralliance@ey.com or a Zscaler account executive to map your requirements and build a strategic roadmap as part of a joint CTEM workshop.

