

CASE STUDY

Hoek en Blok

Hoek en Blok has been supporting entrepreneurs and their businesses for more than 30 years, with in-house advice and assistance in the area of accountancy, tax, legal affairs, personnel and salary matters.

The Challenge

After struggling with managing a growing accounting practice, with few resources, poor end-user experience, and the stress of managing appliances, Hoek en Blok's IT staff needed a different approach to managing security. With appliances, the IT staff had to duplicate changes across all boxes, travel onsite for emergency repairs, and still had to spend hours on maintenance and security issues.

Solution

Hoek en Blok's Mr. Henk Roos, IT Engineer, decided to leverage Zscaler to protect his users. Working with *ThinkWare* (a Zscaler partner), Mr Roos tested out the service by validating acceptable policy rules and security tests against the Zscaler Security Cloud before selecting the service. Zscaler passed all his testing criteria and was found easy to setup.

The Zscaler Difference

More Productivity

With the Zscaler Security Cloud, there was no hardware or software to deploy. *"Since we turned on the Zscaler service, we eliminated the many hours a week we used to spend on maintenance of appliances,"* said Roos. *"With our appliances we had to do updates or changes for each appliance and we still had traffic bottlenecks that affected user productivity."* The IT staff now could also monitor and make changes remotely, without costly on-site visits.

No Security Issues

Since it began using the Zscaler Security Cloud, Hoek en Blok has enjoyed an unprecedented level of web security with no new incidents. *"We've had no security issues since we deployed a year ago. We used to spend at least 4 days each month just on malware remediation,"* said Roos.



THE CHALLENGE

- Multiple locations and road warriors made serviceability of security appliances a challenge
- Backhauling of traffic created very poor end-user experience

SOLUTION EVALUATION

- Needed model that could save time and still deliver a faster end-user experience
- Created test matrix for malware and policy rules

THE ZSCALER DIFFERENCE

- Advanced security protection
- Ease of use, with excellent 24X7 support
- Enhanced end user experience
- More efficient utilization of IT resources

Increased Visibility and Control

Using Zscaler's real-time, consolidated reporting and analytics, Roos said, "Although it is not necessary, I want to spend 30 minutes a week to gain visibility of what is happening on our network." Zscaler also provided global protection for the numerous road warriors that travelled to customer sites, providing even more coverage and visibility than Hoek en Blok had with its previous appliance based solution.



HIGH EXPECTATIONS

Hoek en Blok aims for success and providing the best opportunities for entrepreneurs. Preparation and advanced knowledge are key components when Hoek en Blok partners with companies.



"No security issues since we deployed over a year ago."

- Henk Roos, IT Engineer,
Hoek en Blok

About Zscaler






Zscaler is transforming enterprise networking and security with the world's largest Direct-to-Cloud Network, which securely enables the productivity benefits of cloud, mobile and social technologies without the cost and complexity of traditional on-premise appliances and software. The Zscaler Direct-to-Cloud Network processes daily more than 10 billion transactions from more than 10 million users in 180 countries across 100 global data centers with near-zero latency. Learn why more than 4,000 global enterprises choose Zscaler to enable end-user productivity, enforce security policy and streamline WAN performance. Visit us at www.zscaler.com.

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