Customer Journeys

Inspiring stories from organizations we helped become more efficient, resilient, and secure
Customer obsession is in our DNA. Zscaler’s operating framework is driven by demonstrating value to our customers every step of the way. From designing a phased roadmap toward a true zero trust architecture to a seamless deployment and superior ongoing support—we’re not just a product, we’re a committed partner.

Dali Rajic, Chief Operating Officer, Zscaler

Together on the path to zero trust

At Zscaler, we like to say we’re obsessed with our customers. From Montréal to Dubai, from reimagining agriculture to reshaping the world of finance, they deserve no less.

Each story in this collection showcases how one of our customers is harnessing our true zero trust platform to secure all user, workload, and device communications over any network, anywhere. We’ve helped them—and more than 5,000 other organizations—secure their digital transformation with confidence.

Take a look and see how we can help you, too.
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Bombardier Enhances Security to Stop Patient-Zero Attacks

Profile
Bombardier is a global aviation leader with a worldwide fleet of more than 4,900 aircraft, serving customers including multinational corporations, charter providers, governments, and private individuals.

Challenge
Reduce risks from patient-zero threats while minimizing IT overhead.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Internet Access™
• Zscaler Sandbox Advanced™

Outcomes
• Obtains the highest level of protection against known and unknown threats, including patient-zero attacks
• Improves situational awareness and reduces risk, boosting security for modern and legacy IT technologies
• Gains granular data and AI-powered analytics for instant threat mitigation and optimization of the entire security stack
• Contributes to worldwide ESG goals by helping embed data privacy in systems and processes to assist with reducing the energy IT consumes.

20% Helps to achieve ESG goals of 20% reduction in energy
70K+ users onboarded in less than six weeks

Montréal, Canada
13,000 employees across 12 countries

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We embarked on a zero trust journey to provide us with a solution that gives us visibility and mitigates threats rapidly.

Mark Ferguson, CISO, Bombardier
Ciena Secures Digital Transformation Journey

**Profile**
Ciena is a networking systems, services, and software company that delivers best-in-class networking technology through high-touch consultative relationships.

**Challenge**
Raise the engagement level of all employees, specifically during daily meetings.

**Products**
- Zscaler Zero Trust Exchange™
- Zscaler Internet Access™
- Zscaler Private Access™
- Zscaler Digital Experience™
- Zscaler Firewall Advanced™

**Outcomes**
- Secures work-from-anywhere access to internet, SaaS, and private applications
- Cuts MPLS costs and help desk tickets by 50%
- Reduces application latency by 20%
- Improves user experience and doubles meeting participation
- Quickly resolves 95% of user experience issues, up from 25%

Hanover, Maryland
6,600+ employees in 35 countries

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Working with VeloCloud and Zscaler, we were able to reduce application latency by 20% while having high-value security available from anywhere, anytime, any place on any device.

Ed DeGrange, Principal Security Architect, Ciena
GROWMARK Keeps North American Food Production Secure

Profile
GROWMARK is a large agricultural cooperative serving customers in the US and Canada. The company provides customers with fuels, lubricants, crop nutrients, crop protection products, seed, construction services, equipment, and grain marketing assistance.

Challenge
Provide zero trust access to hundreds of on-premises and AWS-hosted apps while upgrading VPN public interfaces and technology.

Products
- Zscaler Zero Trust Exchange™
- Zscaler Internet Access™
- Zscaler Private Access™

Outcomes
- Sustains transition of 98% of employees to remote zero trust network access
- Provides secure remote access to internal applications on AVVS with ZPA
- Reduces the attack surface by reducing the number of public-facing applications and interfaces
- Significantly improves the end user experience of running apps on AWS
- Strengthens security while reducing the administrative burden for IT.

Bloomington, Illinois
500+ locations across 40 US states and Ontario, Canada
With ZPA and AWS, we get better security and more comprehensive visibility. We’re able to be more compliant, and it’s easier on our admins.

Eric Fisher, Director of IT Enterprise Systems, GROWMARK, Inc.
Jefferson Health Controls Cloud-First with Zscaler Workload Posture

Profile
Jefferson Health is a rapidly expanding multi-state nonprofit health system with locations in Pennsylvania, New Jersey, and Delaware. It is considered a top facility on US News & World Report’s annual listing of the best hospitals and specialties.

Challenge
Support rapid institutional growth, a cloud-first strategy, and M&A activity in the highly regulated healthcare industry.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Workload Posture

Outcomes
• Achieves visibility and automated metric generation—implemented on the first day
• Performs immediate risk assessments and continuously automates remediation capabilities
• Gains visibility into known and unknown cloud workloads to quickly apply governance policies
• Enables business innovation, rapid growth, and a cloud-first approach
• Establishes secure workload posture across multiple clouds, including AWS.

Philadelphia, Pennsylvania
34,500 employees across 14 hospitals in three states

2X
Doubles compliance scores, with a governance baseline established in the first four weeks

Gains visibility into known and unknown cloud workloads
Zscaler Workload Posture enabled us to establish a common language to drive cybersecurity collaboration.

Mark Odom, VP and CISO, Jefferson Health
Johnson Controls Secures Business and IT Digital Transformation

Profile
Johnson Controls International (JCI) produces fire, HVAC, and security equipment and services that create healthy, safe, sustainable buildings worldwide. In its push for continual innovation, it created OpenBlue, a cloud-based platform offering more than 20 digital services to its customers.

Challenge
Support digital transformation of business and IT, including empowering work from anywhere.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Private Access™
• Zscaler Internet Access™

Outcomes
• Deployed secure, remote WFA access to first 25,000 users in two weeks
• Improves performance and user satisfaction for remote users compared to VPNs
• Frees up security operations to focus on optimization, automation, and integration
• Dramatically expands visibility, agility, and flexibility globally
• Provides at-a-glance risk assessment with Executive Insights app.

Glendale, Wisconsin
105,000 employees across 2,000 locations in 150 countries

Deployed WFA access to 25K users in two weeks
Frees up security operations

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Thanks to the Zscaler team for your technology and outstanding customer support. You make me feel like JCI is your number one priority at all times.

Maria Jose Lloret Crespo, IT Operations and Chief Technologist, Johnson Controls International
ManpowerGroup Secures Transformation of Entire Ecosystem

Profile
ManpowerGroup is the world’s leading workforce solutions company. The Fortune 500 corporation develops innovative solutions for hundreds of thousands of organizations every year to address the complex workforce challenges that organizations face today.

Challenge
Adopt a modern, unified remote access solution to improve the user experience and secure a distributed global workforce.

Products
- Zscaler Zero Trust Exchange™
- Zscaler Private Access™
- Zscaler Internet Access™

Outcomes
- Deployed selective, zero trust WFA access for 25,000 users in 18 days
- Reduces security operations burden while adding resiliency and agility
- Improves user experience and saves administrative time by eliminating VPN upgrade
- Provides secure internet and SaaS access to a new country or franchise in less than three hours
- Accelerates securing of M&A and divestiture transitions.

Milwaukee, Wisconsin
30,000+ employees in 2,500 offices across 80+ countries

18 days
Deployed zero trust WFA access to 25K users in 18 days

97%
Reduced help desk tickets by 97%
[Zscaler] allows us to very quickly either create trusted environments or to segregate out entities during those transition periods that happen during an acquisition.

Randy Herold, CIO and Chief Privacy Officer, ManpowerGroup
Mindbody Uplevels Security, Experiences, and M&A

Profile
Mindbody provides cloud-based online scheduling and other business management software for gyms, salons, spas, and others in wellness services. Today, 35 million consumers in more than 130 countries and territories use its software-as-a-service (SaaS) offerings.

Challenge
Provide secure, effortless work-from-anywhere access to users, including developers and employees of newly-acquired companies.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Private Access™
• Zscaler Internet Access™

San Luis Obispo, California
Services 58,000 health and wellness organizations worldwide

Outcomes
• Saves weeks—50% less time—onboarding employees of newly acquired companies
• Bolsters security posture with zero trust network access and device posture assessment
• Provides improved user experience and faster time to productivity
• Accelerates migration from on-premises data center to AWS cloud
• Deploys remote access five times faster than VPNs, and more securely.

50% less time onboarding M&A employees
Time to grant user access slashed from days to minutes
The ease of using the services within the Zero Trust Exchange, both for end users and IT, simply blew away the competition.

Michael Jacobs, Deputy CISO, Mindbody
Mobility ADO
Powers Secure, Rapid Expansion

Profile
Mobility ADO began operating in Mexico in 1939, running six buses from Mexico City to Veracruz. Today, the company is a global provider of bus, taxi, railway, and other transportation services and related amenities in eight countries.

Challenge
Provide faster, more secure access to the internet and cloud apps for a growing user base resulting from new business units and M&As.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Internet Access™

Outcomes
• Enhances the user experience and improves productivity
• Reduces management effort and saves time
• Prevents policy violations: 25.4 million over three months
• Blocks threats: 42,509 over three months
• Enables consistent security across the entire estate, including M&As.

Profile:
Mexico City, Mexico
7,000+ employees in eight countries
Zscaler is a critical component of our security architecture. I guess you can say we are a frontrunner when it comes to zero trust.

Hector Mendez, Chief Security Officer, Mobility ADO
New Jersey Judiciary Secures Virtual Courtrooms

Profile
The New Jersey Judiciary (NJJ) encompasses the New Jersey supreme court, 21 county courts, and 535 municipal and other lower courts. Each year, about seven million new cases are filed in these courts.

Challenge
Implement a secure work-from-anywhere solution and zero trust security service edge (SSE) foundation.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Private Access™
• Zscaler Internet Access™
• Zscaler Digital Experience™
• Zscaler Cloud Access Security Broker
• Zscaler Cloud Data Loss Prevention

Outcomes
• Reaps estimated ROI of $10.7 million in reduced technology costs, operational efficiency gains, and more
• In six days, enabled 10,000 employees to securely work from anywhere
• Facilitates increase of virtual courtrooms from 40 to 400, in same six days
• Eliminates risk of lateral movement if a cyberattack occurs
• Allows consistent security policies regardless of user’s location.

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Thanks to Zscaler, we were able to complete six months of work in six days, securing our organization during the pandemic. Zscaler continues to be part of this strategic journey today.

Jack McCarthy, CIO, New Jersey Judiciary
NOV Secures Digital Transformation, Saving Millions

Profile
Formerly National Oilwell Varco, NOV supplies technical equipment and services to the global oil and gas industry. The Fortune 500 company conducts operations in more than 500 locations across six continents. The company’s informal mantra: “We power the industry that powers the world.”

Challenge
Cut costs yet secures globally distributed enterprise, allowing employees and contractors to work from anywhere.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Private Access™
• Zscaler Internet Access™

Outcomes
• Gives employees and contractors direct, policy-based access to 7,500+ apps
• Slashes cyber risk with SSL decryption, sandboxing, intrusion prevention, and zero trust
• Shrinks machine reimaging from 100 times each month to less than two times
• Improves user experience and mobile workforce productivity
• Simplifies security administration with policy-based controls.

Houston, Texas
27,000 employees in 60 countries

Saves tens of millions of dollars by eliminating hardware and simplifying security

7.5K+
Provides direct, policy-based access to 7,500+ apps
Our secure digital transformation has made NOV’s business a lot more agile, saved millions of dollars, and reduced our cyber risk. We are overachieving on our zero trust goals.

Alex Philips, Chief Information Officer, NOV
Protegrity Boosts its Protection of Billions of Users’ Data

Profile
A software and IT company specializing in data security, Protegrity secures the privacy of more than one billion individuals. With offices worldwide, the company offers professional services, software, and support to some of the largest retailers and credit card companies.

Challenge
Empower employees worldwide to access the internet, SaaS, and private applications quickly and securely.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Private Access™
• Zscaler Internet Access™
• Zscaler Digital Experience™

Outcomes
• Saves hours daily for security administration
• Uplevels security with zero trust access and security service edge (SSE)
• Further reduces risk of data leakage with DLP and OCR
• Cuts troubleshooting user experience issues from hours to minutes.
Our whole mission is to secure our customers’ data. Being at the forefront with higher level security is important to us, which is why we invested in the Zero Trust Exchange.

Leo Lovishchuk, Cloud and Network Service Manager, Protegrity
Sanmina Revs Up
Security, Profitability, 
and M&A Strategies

Profile
Sanmina is a leading integrated manufacturing solutions provider. It provides end-to-end manufacturing solutions, delivering superior quality and support to Original Equipment Manufacturers (OEMs) across multiple sectors.

Challenge
Replace outdated VPN technology with AI-powered zero trust to reduce attack surfaces and secure application access.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Private Access™
• Zscaler Internet Access™

Outcomes
• Eliminates attack surfaces and mitigates risk by implementing an AI-powered zero trust platform
• Delivers high-performance private and public application access that enhances user experiences
• Improves M&A processes to support strategic growth initiatives
• Provides a scalable, expandable platform for continued security innovation in a perimeter-less world.

San Jose, California
35,000 employees across 20 countries and 6 continents

Reduces security updates from days to a few minutes
<1h Enables deployment in less than one hour

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With the Zero Trust Exchange platform, employees experience high performance access, and the company considerably enhances data security.

Matt Ramberg, Vice President of Information Security, Sanmina Corporation
State of Oklahoma Implements Zero Trust and Improves Security

**Challenge**
Reduce cyber risk with sustainable security foundation that enables working from anywhere.

**Products**
- Zscaler Zero Trust Exchange™
- Zscaler Internet Access™
- Zscaler Private Access™

**Outcomes**
- Gave 10,000 users in 90+ agencies secure direct access within 48 hours
- Helps deliver $875 million in cost savings from consolidation and standardization
- Reduces costs, increases productivity, and enhances user experience
- Dramatically improves the entire state's security posture
- Eliminates hundreds of monthly IT help desk tickets
- Provides five times faster secure access than legacy VPN solution.

**Profile**
The State of Oklahoma’s Office of Management and Enterprise Services (OMES) is the state government’s backbone, providing financial, property, purchasing, human resources, and information technology services to all agencies serving the state’s c. 4M residents.

**Metrics**
- Oklahoma City, Oklahoma
- 34,000 employees across 90+ agencies serving 4 million state residents
- Standardizing on Zscaler helps deliver $875M in cost savings
- Gave 10K users secure access in <48 hours
We’ve completely changed the cybersecurity posture of the State of Oklahoma in the last 18 months — Zscaler played a big part in that.

Matt Singleton, CISO, State of Oklahoma
Verisk Increases Modern Workplace Productivity

Profile
Verisk is a global predictive analytics and decision-support firm, providing solutions to more than 70% of FORTUNE 100 enterprises. Customers rely on Verisk’s advanced technologies to manage risks, enhance decision-making, and improve operating efficiency.

Challenge
Obtain the visibility and insights required for delivering premier modern workplace experiences.

Products
- Zscaler Zero Trust Exchange™
- Zscaler Private Access™
- Zscaler Internet Access™
- Zscaler Digital Experience™
- Zscaler Sandbox Advanced™

Outcomes
- Pinpoints the source of a chronic four-month performance issue in minutes
- Achieves unified and centralized user experience visibility to help speed issue resolution
- Gains AI-powered analytics and real-time insights that quantify experiences across applications
- Improves IT efficiency by proactively identifying latency issues and device upgrade opportunities
- Supports the strategic all-cloud transformation and adoption of a zero trust security approach.
ZDX provides us with unified, granular, real-time insights into application, network, and endpoint device health.

Jeff Negrete, Vice President of Infrastructure and Operations, Verisk
West Fraser Accomplishes a Zero Trust Transformation

Profile
West Fraser Timber is one of the world’s largest diversified wood products companies and the largest lumber producer in North America. West Fraser has grown significantly through acquisition, extending its presence in Canada and the US as well as reaching into Europe.

Challenge
Simplify secure remote access and shrink time to productivity for employees of newly acquired companies.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Private Access™
• Zscaler Internet Access™

Outcomes
• Deployed zero trust work-from-anywhere access globally within weeks
• In one year, filtered approximately 3.5 billion events
• Prevented more than 745,200 policy violations
• Blocked 37,000+ cyberthreats, including 5,490 encrypted
• Simplified remote access for both IT and users
• Transformed network access strategy to zero trust.

Quesnel, British Columbia
8,000+ employees across approximately 50 locations

Deployed zero trust
WFA access globally within weeks

hrs
For M&As, slashed app access from weeks to hours
Providing access to internal applications that would have involved weeks of planning and complicated architecture discussions are now resolved in a matter of hours.

Michael Dobson, Director of Information Security, West Fraser
EMEA

Browse customer success stories by region

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Baker & Baker Boosts Enterprise Security by Nearly 90%

Profile
Baker & Baker is a European leader in the convenience bakery segment, operating across seven countries and 12 sites in the food service, retail, bakery, and wholesale channels. The company produces approximately 2,500 different bakery SKUs.

Challenge
Eliminate frequent malware disruptions with a zero trust approach.

Products
- Zscaler Zero Trust Exchange™
- Zscaler Internet Access™
- Zscaler Private Access™
- Zscaler Digital Experience™
- Zscaler Cloud Access Security Broker
- Zscaler Sandbox Advanced™
- Zscaler Firewall Advanced™

Outcomes
- Slashes ransomware disruptions, increasing employee productivity and reducing risks
- Saves 70% on costs by retiring VPNs and improves application performance
- Boosts overall protection by nearly 90% while reducing troubleshooting time from months to seconds
- Prevents four million policy violations and blocks 14,000 threats monthly
- Gains future-ready platform with an expanding array of comprehensive, integrated offerings.

Wirral, UK
Operates 12 sites in 7 Countries
70%
70% cost savings by retiring VPNs
4M
Prevents four million policy violations
70%
70% cost savings by retiring VPNs
4M
Prevents four million policy violations
With our overall protection from all types of threats up nearly 90%, we can’t wait to see what Zscaler has in store for us next.

Steffen Erler, Director IT Security and Network Services, Baker & Baker
Careem Capitalizes on a Global Talent Pool Using Zscaler

Profile
After pioneering the Middle East region’s ride-hailing economy, Dubai–based Careem is now the provider of an everyday Super App with continuously expanding offerings for transportation, delivery, services, payments, and more.

Dubai, UAE
Operates in 100+ Cities with 16 offices in 14 Countries

Challenge
Attract top talent to power high-velocity business growth by replacing VPN and firewall technologies with a zero trust approach.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Internet Access™
• Zscaler Private Access™
• Zscaler Digital Experience™
• Zscaler Cloud Access Security Broker
• Zscaler Cloud Data Loss Prevention

Outcomes
• Reclaims 20,000 engineering hours annually and lowers costs approximately 55%
• Improves issue resolution time by 62% and increases NPS 70% among colleagues and CSRs
• Mitigates risk by preventing about 15,000 threat violations monthly
• Reduces geopolitical and compliance complexities and enables M&A activities
• Obtains strong integrations with AWS, CrowdStrike, Okta, and VMware to support business objectives.

20K
Reclaims 20,000 engineering hours

15K
Prevents 15,000 threat violations monthly
Zscaler is the proven leader for providing a complete, fully integrated, scalable, and reliable platform to address the multiple security challenges today’s enterprises face.

Peeyush Patel, CIO and CISO, Careem
CMA CGM Simplifies M&A and Secures Digital Transformation

Profile
The CMA CGM Group is a world leader in shipping and logistics. Its 110,000 employees, 566 vessels, 755 offices, and 750 warehouses serve more than 420 ports around the world, on all five continents. The company is constantly innovating to offer new solutions.

Challenge
Improve user experience and minimize risk as it embarks on digital transformation.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Internet Access™
• Zscaler Private Access™

Outcomes
• Dramatically improves user experience while significantly bolstering security
• Provides easy visibility into user connections across 160 locations worldwide
• Used to mitigate an active attack immediately after proof of concept.

2 days
Scaled ZPA from 400 users to 27,000 in two days

Marseille, France

110,000 employees, 755 agencies in 160 countries
[With ZPA,] we have been able to go from 400 to 27,000 users within two days, while configuring application segmenting for each application required for business.

Michael Perrino, Group CIO, CMA CGM
Coats to Power IT and OT Security with the Zero Trust Exchange

Profile
Coats is the world’s leading industrial thread company, providing products, services, and software solutions to the apparel and footwear industries. The company develops innovative and high-tech threads, yarns, and fabrics for use in multiple industries.

Challenge
Provide users and systems with secure, fast, VPN-free access to cloud and private apps.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Internet Access™
• Zscaler Private Access™
• Zscaler Digital Experience™

Outcomes
• Grants context-based anywhere access to employees and third parties
• Saves an anticipated 150+ helpdesk hours monthly across the enterprise
• Simplifies worldwide compliance with PCI DSS, GDPR, and more
• Strengthens security posture with granular access control.

Saves up to 150+ helpdesk hours/month across the enterprise

Strengthens security posture with granular access control

Uxbridge, UK
17,000 employees in 50+ countries
Zscaler will help us provide secure access for OT applications and workloads, as well as users and devices, based on a zero trust approach.

Benjamin Corll, VP of Cybersecurity, Coats
DB Schenker Keeps Employees Safe with a Cloud Approach

Profile
DB Schenker is one of the world’s leading global logistics providers, supporting industry and trade in the global exchange of goods through land transport, worldwide air and ocean freight, contract logistics, and supply chain management.

Challenge
Adopt a cloud-first solution that could scale to meet the company’s needs without the limitations of a VPN.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Private Access™
• Zscaler Internet Access™

Outcomes
• Scales infinitely for secure access without the shortcomings of VPN
• Enables rapid rollout—completed in approximately four weeks
• Maintains business continuity while keeping remote workers safe
• Supports a global workforce in compliance with regional regulations.

Scales infinitely for secure access without the limits of VPN
Rapid rollout – completed in c. four weeks
ZPA has been a key enabler to support DB Schenker’s business continuity plan, which has resulted in our users not wanting to go back to traditional VPN connections.

Gerold Nagel, SVP, Global Infrastructure Services, DB Schenker
Falkirk Council Serves 160,000 Constituents using WFA

Profile
Falkirk Council provides comprehensive local government services for its approximately 160,000 residents. The Council owns and manages about a quarter of all area housing stock and administers primary and secondary education for more than 30,000 students.

Challenge
Rapidly transition cybersecurity to a zero trust, cloud-centric approach to support work from anywhere.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Internet Access™
• Zscaler Private Access™

Outcomes
• Establishes VPN–free, zero trust WFA access to internal apps and the internet
• Significantly boosts productivity while eliminating attack surfaces
• Deployed secure, zero trust network access to iPads for 1,000 teachers in less than a week
• Gives users stable, reliable, high–quality video conferencing and improves collaborative experiences
• Lays groundwork for future innovations to support government administrators and schools.

<1 wk
<1 week to deploy secure ZTNA for 1,000 teachers

50%
Slashes infrastructure and cybersecurity costs by 50%
Compared with continuing to support our VDI infrastructure, our Zscaler–enabled environment will be half the cost.

Murat Dilek, Network, Infrastructure, and Cybersecurity Team Leader, Falkirk Council
MOL Group Accelerates Expansion and Maturity

Profile
MOL Group has more than 85 years of experience with hydrocarbons and 30 years with CO₂ injection. The company operates three refineries and two petrochemical plants. It owns a network of approximately 2,000 service stations across Europe.

Outcomes
- Provides an enhanced user experience
- Reduces the size of the proxy operations team managing web content filtering by 50%
- Yields significant operational cost savings
- Decreases the number of help desk tickets substantially
- Increases overall cybersecurity engagement.

Challenge
Evolve a consolidated zero trust architecture to accommodate a mobile workforce, rapid expansion, and new lines of business.

Products
- Zscaler Zero Trust Exchange™
- Zscaler Internet Access™
- Zscaler Private Access™
- Zscaler Firewall Advanced™
- Zscaler Digital Experience
- Posture Control™

Energy

MOL Group

Budapest, Hungary
25,000 employees in 30 countries

50% Reduces team size managing web content filtering by 50%

$ Yields significant operational cost savings
No other vendor could even come close to the Zscaler Zero Trust Exchange, which provides our users with a consistent experience.

Tamás Kapócs, Head of Cybersecurity Strategy & Architecture, MOL Group
Porsche Informatik Modernizes Europe’s Largest Auto Retail Group

Profile
Porsche Informatik provides end-to-end IT services and digital capabilities to the automotive industry. A subsidiary of Porsche Holding, owned by Volkswagen AG, the company develops and maintains 160 software solutions used in services that help millions of automotive users in 22 countries.

Challenge
Provide a frictionless experience for users wherever they are and innovative, resilient, and secure infrastructure services.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Private Access™
• Zscaler Internet Access™

Outcomes
• Expands ability to manage global connectivity by 300% without adding IT staff
• Boosts security posture globally with secure internet and SaaS access
• Empowers secure, work-from-anywhere access to private apps and the public cloud
• Transitioned to global remote workforce within weeks
• Simplifies security operations.

300%
Increases global connectivity by 300% with same staff

Transitioned to global remote workforce within weeks

Salzburg, Austria
34,000 employees across 22 countries
We are able to manage our global connectivity footprint with the same number of people which were previously managing only 25% of the current footprint.

Peter Friedwagner, Head of Infrastructure and Cloud Services, Porsche Informatik
Sandvik Embraces Zero Trust and Empowers 35,000 Users

Profile
Sandvik Group is a global high-tech and engineering company. Founded in 1862, Sandvik holds approximately 6,000 active patents in industrial tools and tooling, mining and construction equipment, and advanced stainless steel and special alloys.

Stockholm, Sweden
37,000 employees
at nearly 600 sites
in 140 countries

Challenge
Establish zero trust network access rapidly and smoothly to enable WFA transformation.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Internet Access™
• Zscaler Private Access™

Outcomes
• Minimizes attack surfaces and access barriers by reducing VPNs
• Significantly improves user experiences
• Reduces time spent configuring security connectors from over an hour to seconds
• Effectively segments network access using policy-based tools to speed performance
• Uncovers and protects applications previously unknown to corporate IT.

In <5 days, transitioned 20K global employees to WFA ZTNA
Cuts security connector configuration from hours to seconds
In less than five days, we transitioned 20,000 employees to WFA by replacing VPNs with Zscaler’s zero trust network access solution.

Michael Alvmarken, Service Manager for Cybersecurity and Technology, Sandvik Group
Siemens AG Moves 360K+ Employees to the Cloud with Zscaler

Profile
Siemens is a leader in power generation and distribution, intelligent infrastructure, and distributed energy systems. For over 175 years, the company has developed technologies that support multiple industries including manufacturing, energy, healthcare, and infrastructure.

Munich, Germany
300,000 employees in 192 countries

Challenge
Overhaul, optimize, and automate infrastructure, move 360K+ employees to the cloud, and integrate and secure mobile endpoints.

Products
- Zscaler Zero Trust Exchange™
- Zscaler Private Access™
- Zscaler Internet Access™
- Posture Control™
- Zscaler Workload Communications™

Outcomes
- Secures remote access for 200K+ users in 10 days
- Enables 800K+ meetings held and 500k+ apps accessed remotely
- Implements and extends zero trust security in IoT/OT environments
- Ensures great user experiences and enhances visibility.

200K+
Secures remote access for 200K+ users in 10 days

800K
Enables 800K+ meetings and 500k+ apps accessed
Zscaler is a proven partner for us, with industry-leading technology enabling secure digital transformation. Happy to be a partner of Zscaler and vice versa.

Hanna Hennig, CIO, Siemens AG

VIEW SUCCESS STORY
## APJ

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Cerebral Palsy Alliance Strengthens Security Posture with Zscaler

Profile
Through its 18 centers and online programs, the Cerebral Palsy Alliance offers a comprehensive range of neurological and physical supports for people with cerebral palsy and other neurological and physical disabilities. These include clinical management, therapy, and more.

Allambie Heights, New South Wales
18 sites across New South Wales

Challenge
Empower staff to safely use the internet and SaaS applications from anywhere.

Products
- Zscaler Zero Trust Exchange™
- Zscaler Internet Access™

Outcomes
- Implemented zero trust direct-to-internet access in just four weeks
- Provides safe, fast internet and SaaS access from anywhere
- Protects staff and data with AI-powered, integrated security service edge (SSE)
- Facilitates decision making with out-of-the-box analytics and reporting.

4 wks
In four weeks, implemented zero trust internet access

Safe, fast internet and SaaS access from anywhere

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Right from the beginning, engaging Zscaler has been nothing short of amazing....the solution provided benefits well above my expectations.

Nathan Lightfoot, Chief Technology Officer, Cerebral Palsy Alliance
CSC Secures App Access and Saves A$200,000 Annually

Profile
For over 100 years, the Commonwealth Superannuation Corporation (CSC) has provided financial advice, retirement planning, superannuation, and retirement services to Australian Government employees, employers, and Defense Force members.

Challenge
Replace VPNs and firewalls with zero trust access for secure business transformation.

Products
- Zscaler Zero Trust Exchange™
- Zscaler Internet Access™
- Zscaler Private Access™
- Zscaler Digital Experience™
- Zscaler Sandbox Advanced™
- Zscaler Firewall Advanced™
- Zscaler Cloud Access Security Broker

Outcomes
- Reduces infrastructure complexity by 90%
- Decreases overall management overhead by 30%
- Improves user experience by up to 70%
- Speeds help desk issue resolution by 30%
- Prevents an average of seven million policy violations monthly.

Canberra, Australia
Serves 700,000+ individuals

$200K
Realizes an ROI of over A$200,000 annually

90%
Reduces infrastructure complexity by 90%
We’ve improved user experiences up to 70% and reduced complexity over 90%. Overall, we’ve lowered management overhead 30% with the Zero Trust Exchange.

John Pratezina, Senior Network Operations Administrator, CSC
Godrej Implements True Zero Trust Security with Zscaler Deception

Profile
Established in 1897, the Godrej Group today enjoys the patronage of 1.1 billion consumers globally across consumer goods, real estate, appliances, agriculture, and many other businesses with a revenue of over USD 4.1 billion.

Challenge
Modernize security and improve visibility over users and environments with zero trust.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Private Access™
• Zscaler Internet Access™
• Zscaler Deception™

Outcomes
• Gains ability to detect when a user is compromised
• Increases visibility over network environment and improves threat detection
• Implements a cloud-delivered zero trust architecture
• Decreases security operations burden with reduced false positives.
When we combine ZPA with Zscaler Deception, we are able to detect compromised users and active network threats, which could otherwise slip in low-visibility areas.

Satyavrat Mishra, AVP of Corporate IT, Godrej Industries
L&T Financial Services Supports Cloud Transformation

Profile
L&T Financial Services is the brand name of L&T Finance Holdings Limited. With more than 24,000 employees and over 1,700 locations, LTFS offers a diverse range of rural, retail, housing, investment management, and infrastructure financial products and services.

Challenge
Support a digital transformation that relies on cloud applications and infrastructure.

Products
- Zscaler Zero Trust Exchange™
- Zscaler Internet Access™
- Zscaler Private Access™

Outcomes
- Eliminates 110 different types of threat management devices for a unified, streamlined environment
- Reduces access-related support tickets to almost zero
- Achieves nearly 40% improvement in endpoint security
- Realizes significant savings on security hardware, software, and management
- Gains granular visibility, data, and reporting to remediate risks and adopt predictive analytics.
Instead of deploying, updating, and maintaining 110 different security appliances, we now have a unified solution.

Mohd Imran, Group Head of Information Security, L&T Financial Services
Mahindra Group Enables Secure Transformation with Zscaler

Profile
Mahindra Group is an India-headquartered global group of companies spread over India, North America, and Europe, with interests in automobile, farm and agriculture, finance, technology, logistics, real estate, and more.

Challenge
Digitizing the customer/employee journey, leveraging data with AI and ML, and cloud adoption for agility and innovation.

Products
- Zscaler Zero Trust Exchange™
- Zscaler Internet Access™
- Zscaler Deception™
- Zscaler Cloud Data Loss Prevention

Outcomes
- Creates secure digital experiences for customers for both digital and physical transactions
- Improves IoT/OT security with zero trust policies
- Leverages AI and ML to gain real-time data insights
- Enhances Microsoft suite through close Zscaler partnership
- Furthers ESG initiatives through sustainable cloud usage.
The main advantage of adopting the Zero Trust Exchange is around collaboration, agility, and the time-to-market to release product after product.

Mohit Kapoor, Group CTO, Mahindra Group
Marico Improves Security Posture and User Experience

Profile
A rapidly growing multinational beauty and wellness company, Marico is also the largest producer of coconut oil worldwide. Built on a culture of innovation, the company touches the lives of one in three Indians through its brand portfolio and operates throughout Asia and Africa.

Challenge
Coordinate a consistent security posture across all development teams and gain visibility for meeting compliance requirements.

Products
- Zscaler Zero Trust Exchange™
- Zscaler Private Access™
- Zscaler Internet Access™
- Zscaler Digital Experience™
- ZPA Private Service Edge

Outcomes
- Ensures workers enjoy smooth, seamless access experiences whether on-site or remote
- Provides granular security controls while supporting company culture
- Streamlines compliance across multiple geographies
- Enhances ability to rapidly scale while simultaneously reducing management costs.

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One of the biggest benefits of adopting Zscaler has been increasing our security and reducing costs without compromising user experiences.

Mayuresh Purandare, Head of IT Infrastructure & Security, Marico
How National Australia Bank Adopted Remote Work with Zscaler™

Profile
National Australia Bank (NAB) is one of Australia’s “Big Four” financial institutions, and serves consumer and commercial interests in Australia, New Zealand, and across Asia. Its IT organization supports business operations for more than 1,500 branches.

Challenge
Transform the business in a way that fosters growth but also adheres to strict data-privacy requirements and keeps risk low.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Private Access™
• Zscaler Internet Access™

Outcomes
• Enables remote work for 18,000 users in less than a month
• Creates bandwidth for transacting three-to-four times normal banking volume
• Migrates away from expensive legacy VPN hardware
• Reduces threat surface area dramatically.
Because Zscaler is a cloud-based service, it scales beautifully... we didn’t need to build out additional infrastructure. It was the obvious solution.

Steve Day, Executive for Enterprise Technology, National Australia Bank
Takeda Pharmaceutical Empowers Users Worldwide

Profile
The oldest pharmaceutical company in the world, Tokyo–based Takeda Pharmaceutical Company has more than 60 office and research locations in 110 countries around the world. From its Cambridge, Massachusetts offices, Takeda’s IT team manages systems for its global workforce.

Challenge
Replace VPNs with secure remote access from anywhere worldwide.

Products
• Zscaler Zero Trust Exchange™
• Zscaler Private Access™
• Zscaler Internet Access™

Outcomes
• Reaps significant cost savings from retiring network hardware
• Simplifies security administration
• Improves user experience for both end users and operations
• Provides policy-based, secure remote access from anywhere
• Displaces VPNs and slashes NGFWs from 320 to less than 20
• Accelerates the company’s zero trust journey.
Now IT can provide an app-by-app approach to give folks what they need, and not have to over-provision access. We’re much more flexible with what we can provide.

Mike Towers, Chief Digital Trust Officer, Takeda Pharmaceutical Company
Watercare Secures Vital Services for 1.7M Residents

Profile
Every day, public utility Watercare Services converts approximately 400 million liters of collected fresh water into drinking water for 1.7 million residents of the greater Auckland, New Zealand region. Watercare also treats wastewater and operates a construction division.

Challenge
Replace insufficient security with a comprehensive zero trust approach that optimizes WFA for IIoT and IoT devices.

Products
- Zscaler Zero Trust Exchange™
- Zscaler Internet Access™
- Zscaler Private Access™
- Zscaler Digital Experience™

Outcomes
- Reduces application issue resolution from weeks to minutes with AI–powered analytics and real–time insights
- Optimizes Microsoft Teams and M365 for improved experiences and reduces IT overhead
- Allows direct internet access to IIoT, IoT, and other connected devices across 1,300 sites
- Gains a strategic partnership for securing planned multi–billion–dollar physical infrastructure investments.

<½ day
< ½ day to deploy WFA access to private apps for 800 users

mins.
Reduced application issue resolution from weeks to minutes
Users love the Zscaler Zero Trust Exchange platform because they don’t even know it’s there. And there’s no administrative overhead. It just works.

Adam Gower, Head of Digital Operations, Watercare
About Zscaler

Zscaler (NASDAQ: ZS) accelerates digital transformation so that customers can be more agile, efficient, resilient, and secure. The Zscaler Zero Trust Exchange protects thousands of customers from cyberattacks and data loss by securely connecting users, devices, and applications in any location. Distributed across more than 150 data centers globally, the SASE-based Zero Trust Exchange is the world’s largest inline cloud security platform. Learn more at zscaler.com or follow us on Twitter @zscaler.

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