



■ JOINT SOLUTION BRIEF

Day 1 Access for Healthcare M&A



Joint Solution Highlights

- ✓ **Accelerate acquisitions:**
Give clinicians access before networks and directories are fully consolidated.
- ✓ **Limit M&A risk:**
Give users application access without extending broad network trust.
- ✓ **Keep care moving:**
Clinicians use existing credentials during integration.

The Market Challenge

Health systems keep growing through acquisitions of hospitals, clinics, ambulatory sites, physician practices, and other care organizations. The deal may close quickly; unfortunately, the technology rarely does. Each acquired organization brings its own identities, applications, devices, and networks. Clinicians may need access to EHR, radiology, and other clinical systems before directories are merged or networks are connected. That is especially difficult when older applications still depend on Active Directory or LDAP. Zscaler can get a user to the application, but the application still has to recognize that user. At the same time, connecting the acquired network too broadly can add risk. Healthcare IT teams need a way to give people the access they need without making network and identity consolidation a Day 1 requirement.

The Solution

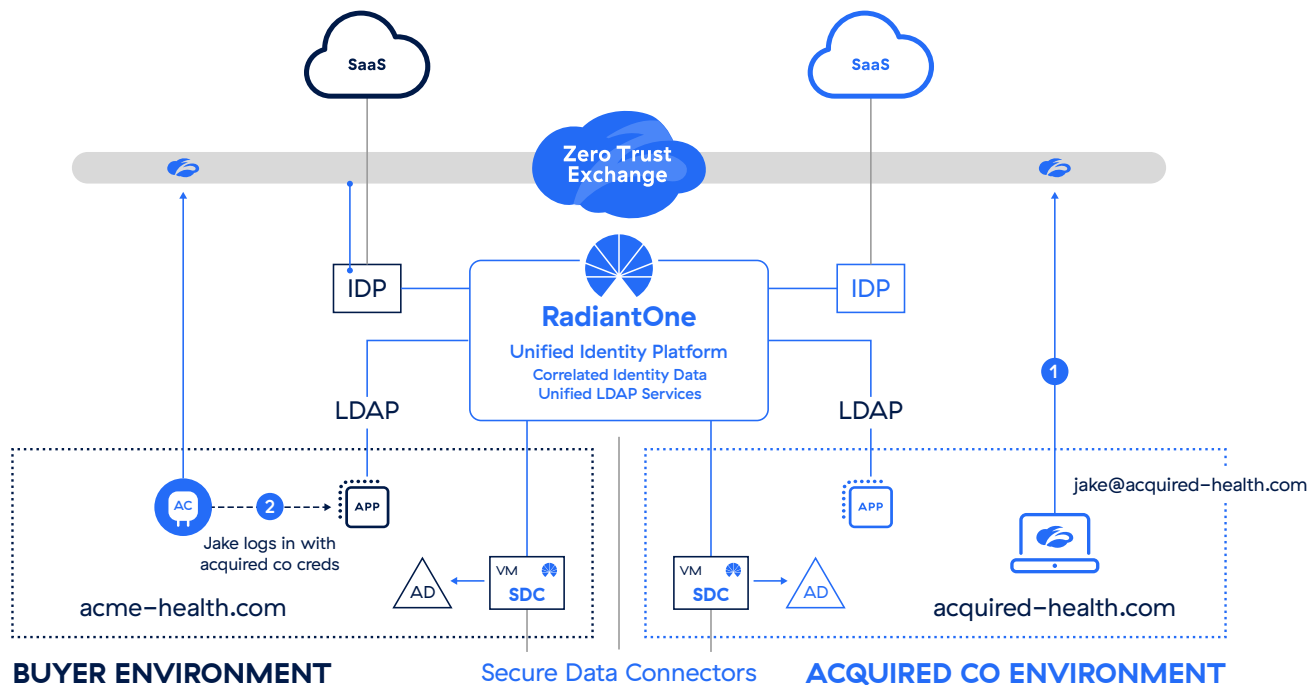
Zscaler and Radiant Logic solve both parts of that problem. Zscaler Private Access connects acquired users to approved private applications without putting them on the health system network. Radiant Logic enables those users to authenticate to the buyer's applications with their existing credentials, including applications that still rely on Active Directory or LDAP. Together, they give the health system a workable bridge during integration: clinicians can reach the systems they need, security teams can limit access to specific applications, and the health system can consolidate networks, directories, and identities on its own schedule.

Architecture

Zscaler and Radiant Logic broker access and identity across the two organizations. Zscaler Private Access connects the acquired user to the buyer's approved application. Radiant Logic enables that user to authenticate with their existing identity. The user gets only the application access they need while networks and directories remain separate during integration.



Zscaler & Radiant Logic – Cross Org Access Org Identity



Zscaler + Radiant Logic Benefits & Use Cases

Acquire without connecting

Bring an acquired hospital, clinic, or physician practice into the health system without first connecting the two networks. Zscaler Private Access connects users directly to approved applications instead of extending broad network access.

Protect care during integration

Give acquired clinicians access to EHRs and other clinical applications while network, directory, and application consolidation continue in the background. Technology integration can take months or years, but it does not have to hold up clinical access.

Keep identities intact

Let clinicians and staff keep using their current credentials to access applications in the acquiring health system. RadiantOne provides identity continuity for apps that still depend on Active Directory or LDAP.



About Zscaler

Zscaler (NASDAQ: ZS) accelerates digital transformation so that customers can be more agile, efficient, resilient, and secure. The Zscaler Zero Trust Exchange protects thousands of customers from cyberattacks and data loss by securely connecting users, devices, and applications in any location. Distributed across more than 150 data centers globally, the SSE-based Zero Trust Exchange is the world's largest inline cloud security platform. Learn more at [zscaler.com](https://www.zscaler.com) or follow us on Twitter @zscaler.

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