

CASE STUDY

Brigade Group

Brigade Group, established in 1986, is one of South India's leading property developers. They have a diverse, multi-domain portfolio that covers property development, property management services, hospitality, and education. Their projects extend across several major cities in South India including: Chennai, Chikmagalur, Hyderabad, Kochi, Mangalore, and Mysore.

The Challenge

Brigade was relying on a hardware-based solution that had a number of limitations. These operational challenges combined with no control of remote sites meant that they had to send IT personnel, at least once a week, from the headquarters office to remote sites to repair malware infected systems. With 15 sites across India, this became an expensive operational and productivity challenge.

Solution Evaluation

Brigade used Websense with Microsoft's ISA as a solution. Additionally Brigade deployed desktop A/V but in some sites had no firewall at all. Initially new sites had no protection until the IT staff could get to them. Brigade was looking for a solution that could match the business needs of remote site coverage and the absolute reliability requirements their business demanded.

The Zscaler Difference

Huge Productivity Gains

After turning on the Zscaler service, nearly a year into deployment, Brigade has not had to send out a single administrator to a remote site and the support call volume has dropped 90%. In addition, with the ability to monitor and control productivity, non-productive use of the Internet has dropped from 30% to less than 5%.



THE CHALLENGE

- Original Websense and ISA solution was not reliable
- IT staff had to travel every week to remote sites to remediate infected systems

SOLUTION EVALUATION

- Zero footprint with high availability and reliability
- No appliances or hardware requirements

THE ZSCALER DIFFERENCE

- Superior security protection – no incidents one year after deployment
- Reliable and easy to maintain

Cloud Proof Point

The Zscaler service was so successful for Brigade that it proved to the management team that cloud-delivered models really work. “We have seen the credibility and operational benefits [from the Zscaler service],” highlights Robert King, Manager IT for Brigade. Brigade is now looking to move additional services to the cloud and take advantage of further productivity gains.

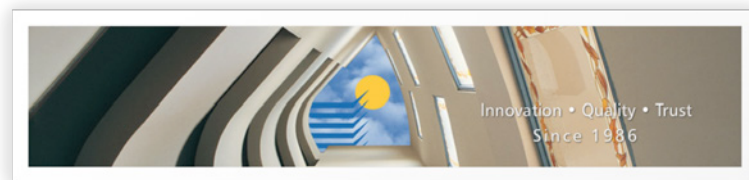
No-Gap Security

Prior to using Zscaler, Brigade had poor or no coverage for remote workers or remote sites. Typically new sites and home workers had no protection. For smaller sites (with about 10 people) local anti-virus was provided, but there was no firewall and Brigade corporate IT could not monitor or control remote workers. Zscaler has solved all these problems. The Zscaler service can now be extended to other groups of companies in the Brigade family – which was not possible before.



“The support call volume dropped 90% and non-productive use of internet services dropped from 30% to less than 5%”

– Robert King, IT Manager,
Brigade Group



A TRUSTWORTHY REPUTATION

Since 1986, The Brigade Group has been a multi-domain presence in the hospitality industry. What began as a 5-member team has now expanded into a group of 1,000+ employees.

About Zscaler

Zscaler is transforming enterprise networking and security with the world’s largest Direct-to-Cloud Network, which securely enables the productivity benefits of cloud, mobile and social technologies without the cost and complexity of traditional on-premise appliances and software. The Zscaler Direct-to-Cloud Network processes daily more than 10 billion transactions from more than 10 million users in 180 countries across 100 global data centers with near-zero latency. Learn why more than 4,000 global enterprises choose Zscaler to enable end- user productivity, enforce security policy and streamline WAN performance. Visit us at www.zscaler.com.

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